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## GreenWay Winter Buy Specials (2018-2019)

November 15, 2018

To Our Valued Dealers,

I would like to take this opportunity to thank you for your business this past year. We value your business and the relationships we have built. This has been another great year for our industry and we are planning for another positive year in 2019.

The time for Winter buy is here again and we are excited to offer these specials for a limited time. We hope you can take advantage of some of the discounts and position yourselves better for the coming year.

***Discounts vary by product line and are listed below (Bulk Vinyl Lineals are a separate program)***

**Vinyl Fence & Railing:**

- 8% discount. Order by December 10<sup>th</sup>, 2018. Orders will be delivered by March 1<sup>st</sup>, 2019.
- 6% discount. Order by January 10<sup>th</sup>, 2019. Orders will be delivered by April 1<sup>st</sup>, 2019.

**VEKAdeck PVC Decking:**

- 6% discount. Order by November 30<sup>th</sup>, 2018. Orders will be delivered by February 25<sup>th</sup>, 2019
- 4% discount. Order by January 14<sup>th</sup>, 2019. Orders will be delivered by March 30<sup>th</sup>, 2019.

**Regis Aluminum Fence:**

- 4% discount. Order by November 30<sup>th</sup>, 2018. Orders will be delivered by December 30<sup>th</sup>, 2018.
- 3% discount. Order by December 28<sup>th</sup>, 2018. Orders will be delivered by January 30<sup>th</sup>, 2019.
- 2% discount. Order by January 31<sup>st</sup>, 2019. Orders will be delivered by March 15<sup>th</sup>, 2019.

**Westbury Aluminum Railing:**

- 8% discount. Order by December 5<sup>th</sup>, 2018. Orders can be delivered anytime January-April but that must be specified with the order.

**All other GreenWay products not specified above:**

- 5% discount. Order by December 10<sup>th</sup>, 2018. Orders will be delivered by March 1st, 2019.

**Additional Terms and Options:**

- Additional 2% discount on complete order with prepayment at time of order.
- Net 60-day terms are available for customer with pre-approved credit
- 10% deposit due with order.
- All winter buy orders must be clearly marked "Winter Buy". You must also let us know when you order which winter buy option you plan to go with and the payment terms you would like to use. Past due winter buy invoices will lose the winter buy discount.